



County of Los Angeles
INTERNAL SERVICES DEPARTMENT

1100 North Eastern Avenue
Los Angeles, California 90063

SELWYN HOLLINS
Director

"Trusted Partner and Provider of Choice"

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July 10, 2023

**ADDENDUM NUMBER FOUR
REQUEST FOR STATEMENT OF QUALIFICATIONS (RFSQ) GCS- 10621-S
FOR ENERGY SERVICES**

Addendum Number Four is issued to provide revisions to RFSQ GCS-10621-S:

1. In RFSQ, **Section 1.0 Solicitation and Minimum Requirements**, the requirement to attend the "Mandatory Virtual Proposer's Conference" is removed. **Attendance at the virtual conference is not mandatory.**
2. In RFSQ, **Section 1.0 Solicitation and Minimum Requirements**, the timeline table is deleted in its entirety and replaced with the following:

RFSQ Release Date	4/13/2023
Request for a Solicitation Requirements Review Due	5/4/2023
Mandatory Virtual Proposer's Conference	7/13/23 at 10:30 a.m.
Written Questions Due	7/20/23
Questions and Answers Released via Addendum	7/27/23
Proposals Due	8/4/23
Anticipated Contract Term	Eight (8) years
Minimum Requirements:	Five (5) years' experience, within the last seven (7) years in the Energy Services category for which the vendor is trying to qualify
Solar	See section 3.0 Minimum Requirements
Energy Storage	See section 3.0 Minimum Requirements
Microgrid	See section 3.0 Minimum Requirements

RFSQ Contact	Carlos Rubio,	via	email:
	crubio@isd.lacounty.gov		

3. In RFSQ, **Section 2.0 General Information, Paragraph 2.1 Scope of Work** is deleted in its entirety and replaced with the following:

2.1 Scope of Work

The County of Los Angeles (County), Internal Services Department is seeking qualified vendors to enter into Master Agreements with the County to provide Energy Services, at various County facilities in the categories of Solar, Energy Storage, and Microgrid(s). For Solar and Energy Storage, the County is seeking to generate and/or store energy at a lower cost than the current utility rates, reduce its carbon footprint, and increase the County's renewable energy generation portfolio. For Microgrid, the County is seeking to provide local resiliency to help mitigate grid disturbances with the ability to operate while the main grid is down and provide low-cost, efficient clean energy.

The County of Los Angeles Board of Supervisors (Board) wishes to enter into a Power Purchase Agreement (PPA) for the funding and operation of those projects. Services required may include, but are not limited to the following:

- Design, build, and installation of project.
- Interconnection and operation of project.
- Preventive maintenance of project.

4. In RFSQ, **Section 3.0 Vendor's Minimum Qualifications, Paragraph 3.1, Microgrid**, the category is deleted in its entirety and replaced with the following:

MICROGRID

MICROGRID Category 1 - Multiple Facilities and/or Multiple Utility Meters

- All minimum qualifications listed under SOLAR
- All minimum qualifications listed under ENERGY STORAGE
- A minimum of 2 fully completed and operational commercial microgrid projects within the past 3 years
- Certification for installation and commissioning Microgrid Controls if applicable
- Demonstrable capabilities with respect to Load Management and Microgrid Controller solutions

MICROGRID Category 2 - Single Facility and/or Single Utility Meter

- All minimum qualifications listed under SOLAR

- All minimum qualifications listed under ENERGY STORAGE
 - A minimum of 1 fully completed and operational commercial microgrid project within the past 5 years or a minimum of 2 executed contracts with an operational date within 2 years of the contract date.
 - Certification for installation and commissioning of Microgrid Controls if applicable
 - Demonstrable capabilities with respect to Load Management and Microgrid Controller solutions
 - Executed contract with a completion date within 2 years of the contract
5. In RFSQ, Section **7.2 RFSQ Timetable**, the timetable is deleted in its entirety and replaced with the following timetable:

EVENT	DATE/TIME
Release of RFSQ	4/13/2023
Request for a Solicitation Requirements Review Due	5/4/2023
Mandatory Virtual Proposer's Conference	7/13/23 at 10:30 a.m.
Written Questions Due	7/20/23
Questions and Answers Released	7/27/23
SOQ Due	8/4/23

6. In RFSQ, Required Forms Appendix B – Exhibit 7 is deleted in its entirety and replaced with the attached Appendix B – Exhibit 7.
7. In RFSQ, Required Forms Appendix B – Exhibit 9 is deleted in its entirety and replaced with the attached Appendix B – Exhibit 9.

REQUIRED FORMS: APPENDIX B - EXHIBIT 7

MINIMUM REQUIREMENTS

Vendor acknowledges and certifies that it meets and will comply with the Vendor's Minimum Qualifications indicated below and as stated in Paragraph 3, of this Request Statement of Qualifications (RFSQ).

No.	Minimum Requirement(s) (M/R)		Complies with M/R	
			Yes	No
1	Vendor does not have unresolved questioned cost, as identified by the Auditor-Controller, in an amount over \$100,000.00, that are confirmed to be disallowed costs by the County department, and remain unpaid for a period of six months or more from the date of disallowance, unless such disallowed costs are the subject of current good faith negotiations to resolve the disallowed costs, in the opinion of the County.			
2	Five (5) years' experience, within the last seven (7) years in the Energy Services category for which the vendor is trying to qualify.			
2.a	Solar	- A minimum of 4 fully completed and operational commercial solar installations, of which 1 have a capacity of at least 100kW - A minimum of 2 commercial rooftop, 2 commercial carport installations - A minimum of 1 installation in SCE territory (commercial or residential)		
2.b	Energy Storage	A minimum of 3 fully completed and operational commercial energy storage installations of at least 50 kWh total		
2.c	Microgrid	MICROGRID Category 1 - Multiple Facilities and/or Multiple Utility Meters - All minimum qualifications listed under SOLAR - All minimum qualifications listed under ENERGY STORAGE - A minimum of 2 fully completed and operational commercial microgrid projects within the past 3 years - Certification for installation and commissioning Microgrid Controls if applicable - Demonstrable capabilities with respect to Load Management and Microgrid Controller solutions		
		MICROGRID Category 2 - Single Facility and/or Single Utility Meter - All minimum qualifications listed under SOLAR - All minimum qualifications listed under ENERGY STORAGE		

		• A minimum of 1 fully completed and operational commercial microgrid project within the past 5 years or a minimum of 2 executed contracts with an operational date within 2 years of the contract date. • Certification for installation and commissioning of Microgrid Controls if applicable • Demonstrable capabilities with respect to Load Management and Microgrid Controller solutions • Executed contract with a completion date within 2 years of the contract		
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CATEGORY SUBMISSION – EXHIBIT 9

ENERGY SERVICES POWER PURCHASE AGREEMENT STATEMENT OF QUALIFICATION SUBMITTAL FORM

This serves as an application for the Energy Services Power Purchase Agreement Master Agreement.

To complete the Statement of Qualification:

1. Check off/fill out all the requirements met and sign the form.
 - Minimum Qualifications (applies to all vendors)
 - Category Specific Qualifications (only complete sections in categories you intend to apply for)
2. Attach all applicable documents listed in the Required Forms section.
3. Attach copies of the licenses/certificates/proof registrations checked off in specific categories.
4. Vendor acknowledges and certifies that it meets the Minimum Qualifications listed in Paragraph 1.0 – Solicitation Information and Minimum Requirements, and the applicable requirements of Paragraph 3.0 – Vendor’s Minimum Qualifications of this Request for Statement of Qualifications (RFSQ).

COUNTY USE ONLY

VENDOR NAME

AGREEMENT #

DATE RECEIVED

ANALYST

3.0 VENDOR’S MINIMUM QUALIFICATIONS

APPLICATION CATEGORIES (check all that apply)

YEARS PERFORMING SERVICE (within the last 7 years)

- | | |
|---|-----------|
| ☐ Solar | _____ yrs |
| ☐ Energy Storage | _____ yrs |
| ☐ Microgrid | _____ yrs |
| Category 1 – Multiple Facilities | _____ yrs |
| Category 2 – Single Facility | _____ yrs |

INSURANCE REQUIREMENTS (for all vendors)

County Use Only

GENERAL LIABILITY

- | | | |
|--|--------------------------|--------------------------|
| General Aggregate: \$5,000,000 | ☐ | ☐ |
| Products/Completed Operations Aggregate: \$5,000,000 | ☐ | ☐ |
| Personal and Advertising Injury: \$5,000,000 | ☐ | ☐ |
| Each Occurrence: \$5,000,000 | ☐ | ☐ |

AUTO LIABILITY

- | | | |
|-----------------------------|--------------------------|--------------------------|
| Auto Liability: \$2,000,000 | ☐ | ☐ |
|-----------------------------|--------------------------|--------------------------|

WORKERS’ COMPENSATION

- | | | |
|--------------------------------------|--------------------------|--------------------------|
| Each Accident: \$1,000,000 | ☐ | ☐ |
| Disease – Policy Limit: \$1,000,000 | ☐ | ☐ |
| Disease – Each Employee: \$1,000,000 | ☐ | ☐ |

PROFESSIONAL LIABILITY/ERRORS AND OMISSIONS

- | | | |
|-----------------------------------|--------------------------|--------------------------|
| Deductible: \$1,000,000 per claim | ☐ | ☐ |
| Aggregate: \$2,000,000 | ☐ | ☐ |

PROPERTY COVERAGE

- | | | |
|--|--------------------------|--------------------------|
| | ☐ | ☐ |
|--|--------------------------|--------------------------|

INSTALLATION FLOATER

- | | | |
|--|--------------------------|--------------------------|
| | ☐ | ☐ |
|--|--------------------------|--------------------------|

APPLICANT ACKNOWLEDGES THAT IF ANY FALSE, MISLEADING, INCOMPLETE, OR DECEPTIVELY UNRESPONSIVE STATEMENTS IN CONNECTION WITH THIS SOQ ARE MADE, THE SOQ MAY BE REJECTED. THE EVALUATION AND DETERMINATION IN THIS AREA SHALL BE AT THE DIRECTOR'S SOLE JUDGMENT AND HIS/HER JUDGMENT SHALL BE FINAL.

I DECALARE UNDER PENALTY OF PERJURY THAT ALL OF THE ABOVE INFORMATION IS TRUE AND CORRECT.

PREPARER'S SIGNATURE

DATE

PRINT PREPARER'S NAME

TITLE

ADDRESS

CITY , STATE